

Investor Package

Moving pharmacy forward.



Technology Fast 50 2024 CANADA COMPANIES-TO-WATCH WINNER Deloitte.

#### **Cautionary Note Regarding Forward-Looking Statements**

Information in this press release that involves Avricore Health's expectations, plans, intentions, or strategies regarding the future are forward-looking statements that are not facts and involve a number of risks and uncertainties. Avricore Health generally uses words such as "outlook," "will," "could," "would," "might," "remains," "to be," "plans," "believes," "may," "expects," "intends," "anticipates," "estimate," "future," "positioned," "potential," "project," "remain," "scheduled," "set to," "subject to," "upcoming," and similar expressions to help identify forward-looking statements. In this press release, forward-looking statements include statements regarding: the completion of the placement and the expected timing thereof and the Company's expected use of proceeds from the placement; the unique features that the Health Tab™ platform offers to pharmacists and patients. Forward-looking statements reflect the then-current expectations, beliefs, assumptions, estimates and forecasts of Avricore Health's management. The forward-looking statements believed to be true when made may ultimately prove to be incorrect. These statements are not guarantees of the future performance of Avricore Health and are subject to a few risks, uncertainties, and other factors, some of which are beyond its control and may cause actual results to differ materially from current expectations, including without limitation: failure to meet regulatory requirements; changes in the market; potential downturns in economic conditions; and other risk factors described in Avricore's public filings. These forward-looking statements speak only as of the date on which they are made, and the Company undertakes no obligation to update them publicly to reflect new information or the occurrence of future events or circumstances, unless otherwise required to do so by law.

Neither the TSX Venture Exchange nor its Regulation Services Provider (as that term is defined in the policies of the TSX Venture Exchange) accepts responsibility for the adequacy or accuracy





Estimates heart attack/strokes prevented via blood pressure checks in UK pharmacies

https://pharmaceutical-journal.com/article/news/pharmacist-led-cardiovascular-disease-interventions-provide-highest-return-on-investment-says-nhs-report interventions-provide-highest-return-on-investment-says-nhs-report interventions-provide-highest-provide-highest-provide-highest-provide-highest-prov



# £11,000,000,000

Estimated annual savings potential for dedication and management of chronic illness in pharmacy

Conv. Jan 2025: AUD \$21.6 billion CAD \$19.4 billion. EUR €13 billion USD \$13.6 billion

https://pharmaceutical-journal.com/article/news/pharmacist-led-cardiovascular-disease-interventions-provide-highest-return-on-investment-says-nhs-report interventions-provide-highest-return-on-investment-says-nhs-report interventions-provide-highest-provide-highest-provide-highest-provide-highest-prov



HealthTab Solution

### **Better. Now.**

Avricore Health Inc. (TSXV: AVCR) is focused on moving the pharmacy forward into the future. Through its flagship offering HealthTab<sup>™</sup> (a wholly owned subsidiary), its mission is to make actionable health information more accessible to everyone by creating the world's largest network of rapid testing devices in community pharmacies.

HealthTab Solution

### **Turnkey POCT for pharmacy.**



HealthTab<sup>™</sup> brings the best point-of-care analyzers onto a single, secure cloud-based network. It gives patients and pharmacists access to actionable data in real time, when it matters most.



The Problem

### Healthcare needs new tools.

Healthcare systems around the world are feeling the strain of a reactive model that is costly and ineffective. At Avricore Health, we believe in a more accessible and proactive approach that empowers patients and improves outcomes.



The Problem

# Chronic disease epidemic.

Chronic illness causes 71% of deaths worldwide

and is responsible for the majority of the global

burden of disease. Yet these conditions are

preventable and can be managed proactively

with medication and lifestyle modification.

\$68B

Direct healthcare costs in Canada from chronic illness

70%

Of social and health spending in the UK goes towards chronic illness

1/3

Canadians currently has diabetes or prediabetes

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TSXV: AVCR

**Pharmacy Shift** 

# Pharmacy is transforming.

Pharmacies are investing in technology to

facilitate the <u>future of their practice</u> as it shifts

from pill dispensary to health consultancy.

As trusted health experts, pharmacists can then

provide high value clinical services, such as

early disease risk identification and prevention.



#### 66

I'm so excited to have HealthTab in my store because I believe it demonstrates a new and better way to do pharmacy practice.

– Mohamed Adel Elsabakhawi

Pharmacist & Associate Owner, Shoppers Drug Mart



Market Potential

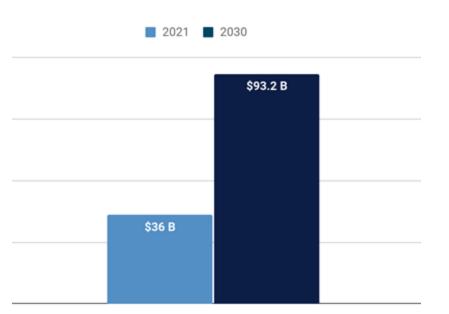
Growth of POCT.

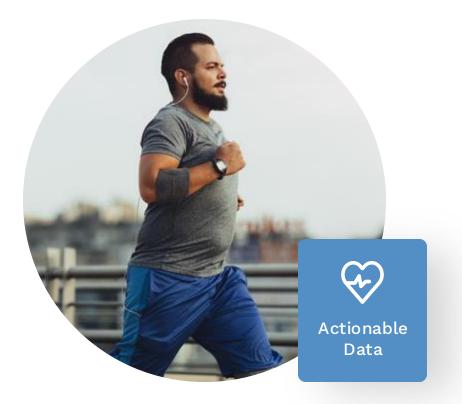
The point-of-care testing market is poised

for significant growth over the next eight

years to meet the increasing demand for fast,

accurate health data in the community.





Digital Health Trend

# Empowered patients.

The digital health revolution is finally putting patients at the centre of their own care. With better access to actionable data, they can take an active role in achieving their health goals.

### 'HealthTab is focused on becoming the world's largest, most reliable POCT network in community pharmacies.'

- Hector Bremner

CEO, Avricore Health **Competitive Advantage** 

### The HealthTab difference.



#### 1st to Market

Dedicated poct system for pharmacy



#### Easily Integrated

API allows for seamless data integration



#### **Quality Control**

World-class QC programs provided by CEQAL



#### Harmonized Data

Single testing network for consistent results



#### **Pharmacy Focused**

Expert knowledge of industry and operations



#### **Patient Centered**

Designed for convenience and quality of care

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HealthTab

# 23 biomarkers in minutes.

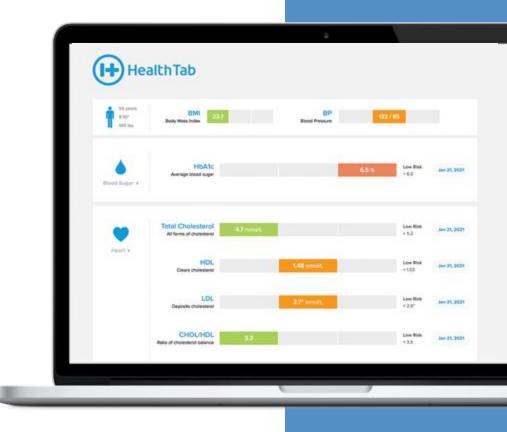
HealthTab<sup>™</sup> provides fast, lab-accurate

results for screening and monitoring chronic

disease as well as testing for some common

viral and bacterial infections. Data can be

viewed immediately online.



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#### Instruments

# Testing menu.

Through agreements with Abbott Rapid Diagnostics, HealthTab<sup>™</sup> currently supports the following

POCT devices.





#### AFINION 2

Tests:

A1c, Lipid Profile, C-Reactive Protein ID NOW

Tests:

RSV, Strep, Influenza A & B

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Instruments

# New insights.

The world's most accurate and popular blood glucose meter for people living with diabetes has been successfully integrated into HealthTab<sup>™</sup>. This is the first time near-to-patient data has been reported into patient's accounts, providing time-in-range data to greatly enhance the pharmacists' ability to support meaningful consultations and advice.

### Contour next gen "



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'We're proud to be a part of this amazing journey with HealthTab as we believe POCT in pharmacies is the future.'

– Daniel Saint-Pierre

GM, Abbott Rapid Diagnostics



HealthTab

### Revenue model.

Pharmacies

100,000+

• Addressable market of community pharmacies in Canada, US & UK.

System Fee

**\$250/**mth

 Monthly cost to lease the system per location (based on a single instrument). Test Margin

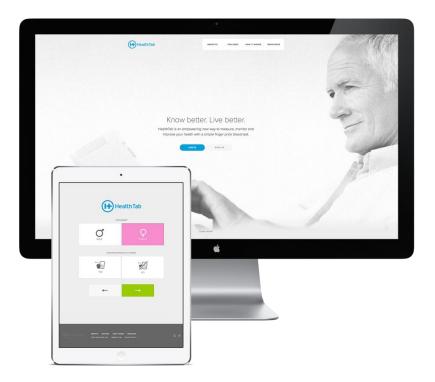
30%

 HealthTab also generates revenue with each test (consumable reagents).



### HealthTab works.

HealthTab<sup>™</sup> has been used successfully to test tens of thousands of patients across Canadian pharmacies. Our platform's rapid, costeffective scalability has been demonstrated domestically and are we now taking it international. Most importantly, we've identified thousands of previously undiagnosed conditions, enabling pharmacists to provide vital care to underserved patients. These results confirm our vision: community pharmacists, equipped with HealthTab<sup>™</sup>, helping people live better.



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**New Markets** 

### Going International.



HealthTab<sup>™</sup> has been selected by a collaborative involving the internationally renowned Barts Heart Centre and HEART UK to assess the feasibility of community pharmacists in the UK's ability to complement opportunistic blood pressure checks with cholesterol testing to assess overall cardiovascular risk and build on the clinical services offered. The feasibility study seeks deeper insights and ways to build off the successful delivery of over 930,000 blood pressure checks in just over a year through approximately 6000 pharmacies as part of the NHS' initiative to support risk identification and prevention of cardiovascular disease. In October of 2024, the NHS Confederation's report on NHS care investments found that the highest return came from pharmacy and managing chronic disease.





### 2024 Accomplishments.

4 consecutive years of record revenue growth

Achieved net profitability

Added significant new features in anticipation of UK market expansion

Received 2024 Deloitte Fast 50 Ones to Watch Award for growth



### **Priorities 2025.**



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### 2023 Venture 50.

In 2023, AVCR was one of the most traded companies for that year in the Life Science category, demonstrating strong market support and growth.

# We made the list!

TSXV:AVCR

tsx.com/venture50 #V50



#**V50** 

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### Deloitte.





Technology Fast 50 ranking

#### Enterprise—Industry Leaders ranking

**Companies-to-Watch ranking** 

#### 2024 Companies-to-Watch ranking

1	Inmotive – North York ON	8829%
2	BrainBox AI – Montreal QC	4649%
3	Capintel – Toronto ON	4048%
4	Qube Technologies – Calgary AB	3836%
5	PostGrid – Toronto ON	3687%
6	veritree – Vancouver BC	3257%
7	Float – Toronto ON	3126%
8	Avricore Health (TSX-V: AVCR) – Vancouver BC	2738%
9	Novisto – Montreal QC	1791%
10	Tailscale – Toronto ON	1283%
11	InnerSpace – Newmarket ON	1115%
12	TryCycle Data Systems – Ottawa ON	757%
13	Vetster – Toronto ON	562%
14	Kahi – Ottawa ON	542%
15	MinuteBox – Thornhill ON	540%



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Cap Table.

ISSUED AND OUTSTANDING

SHARES

POSSIBLE PROCEEDS

101,289,664

	EXPIRY DATE	PRICE	OPTIONS	\$ CAD
AVCR strategically funds its operations				
	November 18, 2025	\$0.08	500,000	40,000
	December 8, 2025	\$0.08	710,000	56,800
and growth through revenue generation,	January 28, 2026	\$0.19	150,000	28,500
	March 22, 2026	\$0.25	1,800,000	450,000
minimizing reliance on capital raises.	August 10, 2027	\$0.15	2,675,000	401,250
	August 11, 2027	\$0.15	100,000	15,000
	October 12, 2027	\$0.16	300,000	48,000
The company prioritizes creating strong	May 15, 2028	\$0.28	1,825,000	511,000
	June 21, 2028	\$0.20	400,000	80,000
revenue streams and enhancing market	September 15, 2028	\$0.20	140,000	28,000
revenue streams and emaneing market	July 1, 2029	\$0.18	300,000	54,000
	August 30, 2029	\$0.29	3,361,000	974,690
valuation.			12,261,000	2,687,240

FULLY DILUTED

113,550,664 2,687,240



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# Thank You